

BQE Water

BQE WATER INC.

Condensed Consolidated Interim Financial Statements (Unaudited)

For the three months ended March 31, 2018 and 2017

NOTICE TO READER

The accompanying condensed consolidated interim financial statements of the Company have been prepared by and are the responsibility of the Company's management. The Company's independent auditor has not performed a review of these condensed consolidated interim financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.

BQE WATER INC.Condensed Consolidated Interim Statements of Financial Position
(Unaudited)

| | | March 31 2018 \$ | December 31 2017 \$ |
|---|--------|------------------------|---------------------------|
| | note | | |
| Assets | | | |
| Current assets | | | |
| Cash | | 348,823 | 984,298 |
| Trade and other receivables | 5 | 577,428 | 680,530 |
| Prepaid and other deposits | | 50,749 | 42,956 |
| Total current assets | | 977,000 | 1,707,784 |
| Non-current assets | | | |
| Plant and equipment | 7 | 51,990 | 42,463 |
| Investment in joint venture | 8 | 5,567,394 | 5,095,256 |
| Deposits | | 34,699 | 20,386 |
| Total non-current assets | | 5,654,083 | 5,158,105 |
| Total assets | | 6,631,083 | 6,865,889 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade payable and accrued liabilities | 6, 9 | 798,514 | 783,799 |
| Deferred revenues | | 29,198 | 29,198 |
| Deferred benefits | 10 | 156,683 | 159,835 |
| Total current liabilities | | 984,395 | 972,832 |
| Non-current liabilities | | | |
| Convertible loan | 11 | 1,500,000 | 1,497,726 |
| Total liabilities | | 2,484,395 | 2,470,558 |
| Shareholders' Equity | | | |
| Share capital | 10, 12 | 54,719,814 | 54,719,814 |
| Contributed surplus | 12 | 10,089,155 | 10,058,149 |
| Equity component of convertible loan | 11 | 86,575 | 86,575 |
| Accumulated other comprehensive income | | 1,718,428 | 1,398,709 |
| Accumulated deficit | | (62,467,284) | (61,867,916) |
| Total shareholders' equity | | 4,146,688 | 4,395,331 |
| Total liabilities and shareholders' equity | | 6,631,083 | 6,865,889 |
| Going concern (note 2(b)) | | | |
| Commitments (note 15) | | | |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BQE WATER INC.

Condensed Consolidated Interim Statements of Loss and Other Comprehensive Loss
For the three months ended March 31, 2018 and 2017
(Unaudited)

| | | 3 months ended March 31 | |
|---|------|--------------------------------|-------------|
| | | 2018 | 2017 |
| | | \$ | \$ |
| | note | | |
| Revenue | | 527,493 | 668,129 |
| Operating expenses (excluding depreciation) | | 459,780 | 418,188 |
| Operating margin before depreciation | | 67,713 | 249,941 |
| General and administration | | 369,053 | 495,198 |
| Sales and development | | 324,073 | 288,382 |
| Stock-based compensation | 10 | 54,520 | (6,645) |
| Depreciation of plant and equipment | 7 | 3,537 | 33,420 |
| Share of results of equity accounted joint venture | 8 | (96,650) | (33,806) |
| Loss from operations and joint venture | | (586,820) | (526,608) |
| Finance costs, net | | (30,540) | (49,912) |
| Foreign exchange loss | | 17,992 | 67 |
| Other income | | - | 2,000 |
| Loss before income taxes | | (599,368) | (574,453) |
| Income tax expense | | - | - |
| Net loss for the period | | (599,368) | (574,453) |
| Other comprehensive income | | | |
| <i>Items that will be reclassified subsequently to loss</i> | | | |
| Translation gain on foreign operations | | 319,719 | 8,973 |
| Comprehensive loss for the period | | (279,649) | (565,480) |
| Net loss per share | | | |
| Basic and diluted | | (0.01) | (0.01) |
| Weighted average number of shares outstanding | | | |
| Basic and diluted | | 93,966,672 | 93,966,672 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BQE WATER INC.

Condensed Consolidated Interim Statements of Changes in Equity
 For the three months ended March 31, 2018 and 2017
 (Unaudited)

| | | Number of Shares | 3 months ended March 31, 2018 \$ | Number of Shares | 3 months ended March 31, 2017 \$ |
|---|------|---------------------|--|---------------------|--|
| | note | | | | |
| Share Capital | | | | | |
| Balance, beginning of the period | 12 | 93,966,672 | 54,719,814 | 93,966,672 | 54,719,814 |
| | | | - | | - |
| Balance, end of the period | | 93,966,672 | 54,719,814 | 93,966,672 | 54,719,814 |
| Contributed surplus | | | | | |
| Balance, beginning of the period | | | 10,058,149 | | 10,047,271 |
| Share-based payments | 10 | | 31,006 | | 2,349 |
| Balance, end of the period | | | 10,089,155 | | 10,049,620 |
| Equity component of convertible loan | | | | | |
| Balance, beginning of the period | | | 86,575 | | 84,614 |
| Issuance of convertible loan | 11 | | - | | 1,961 |
| Balance, end of the period | | | 86,575 | | 86,575 |
| Accumulated other comprehensive income | | | | | |
| Balance, beginning of the period | | | 1,398,709 | | 1,410,982 |
| Other comprehensive income for the period | | | 319,719 | | 8,973 |
| Balance, end of the period | | | 1,718,428 | | 1,419,955 |
| Accumulated deficit | | | | | |
| Balance, beginning of the period | | | (61,867,916) | | (61,506,865) |
| Net loss for the period | | | (599,368) | | (574,453) |
| Balance, end of the period | | | (62,467,284) | | (62,081,318) |
| Total shareholders' equity | | | | | |
| Balance, beginning of the period | | | 4,395,331 | | 4,755,816 |
| Share-based payments | 10 | | 31,006 | | 2,349 |
| Issuance of convertible loan | 11 | | - | | 1,961 |
| Net loss for the period | | | (599,368) | | (574,453) |
| Other comprehensive income for the period | | | 319,719 | | 8,973 |
| Balance, end of the period | | | 4,146,688 | | 4,194,646 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BQE WATER INC.

Condensed Consolidated Interim Statements of Cash Flows
For the three months ended March 31, 2018 and 2017
(Unaudited)

| | | 3 months ended March 31 | |
|--|------|--------------------------------|-------------|
| | | 2018 | 2017 |
| | | \$ | \$ |
| | note | | |
| Operating activities | | | |
| Net loss for the period | | (599,368) | (574,453) |
| Items not affecting cash | | | |
| Share of results of equity accounted joint venture | 8 | (96,650) | (33,806) |
| Interest expense | | 30,540 | 49,912 |
| Gain on disposal of equipment | | - | (2,000) |
| Depreciation of plant and equipment | 7 | 3,537 | 33,420 |
| Amortization of deferred lease inducement | | - | (8,888) |
| Net foreign exchange gain | | (36,991) | (6,039) |
| Stock-based compensation | 10 | 54,520 | (6,645) |
| | | (644,412) | (548,499) |
| Change in non-cash working capital items | 14 | 91,111 | (181,870) |
| Cash used in operations | | (553,301) | (730,369) |
| Income taxes paid | | - | - |
| Net cash used in operating activities | | (553,301) | (730,369) |
| Investing activities | | | |
| Purchase of equipment | 7 | (13,064) | - |
| Proceeds from disposal of equipment | | - | 2,000 |
| Contributions made to joint venture | 8 | (27,375) | (28,366) |
| Interest received | | 755 | 2,551 |
| Net cash used in investing activities | | (39,684) | (23,815) |
| Financing activities | | | |
| Proceeds from convertible loan | 11 | - | 19,666 |
| Interest paid | 11 | (60,566) | (58,351) |
| Net cash used in financing activities | | (60,566) | (38,685) |
| Effect of exchange rate changes on cash | | 18,076 | 5,992 |
| Change in cash | | (635,475) | (786,877) |
| Cash, beginning of the period | | 984,298 | 2,231,791 |
| Cash, end of the period | | 348,823 | 1,444,914 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
For the three months ended March 31, 2018
(Unaudited)

1. DESCRIPTION OF BUSINESS AND NATURE OF OPERATIONS

BQE Water Inc. is the ultimate parent company of its consolidated group ("the "Company"). The Company is an integrated water services provider with unique expertise and intellectual property related to the management and treatment of water at mines and metallurgical facilities focused on reducing Life Cycle Costs and eliminating long-term liabilities.

The Company is a publicly listed company incorporated and domiciled in Canada with limited liability under the legislation of the Province of British Columbia. The Company's shares are listed on the TSX Venture Exchange trading under the symbol BQE. The address of its registered office is Suite 250 – 900 Howe Street, Vancouver, British Columbia, V6Z 2M4, Canada.

2. BASIS OF PREPARATION

a. Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), and interpretations of the IFRS Interpretations Committee ("IFRIC"), effective as of March 31, 2018.

The Company's Board of Directors approved these condensed consolidated interim financial statements on May 15, 2018.

b. Going concern assumption

The condensed consolidated interim financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities in the normal course of business.

For the three months ended March 31, 2018, the Company incurred a net loss of \$599,368 (\$574,453 in 2017) and used net cash in operating activities of \$553,301 (\$730,369 in 2017). At March 31, 2018, the Company had a working capital deficit of \$7,395 (positive working capital of \$734,952 at December 31, 2017) and a cumulative deficit of \$62,467,284 (\$61,867,916 at December 31, 2017).

On January 6, 2018, Management and the Board of Directors of the Company successfully replaced the original \$1.5 million convertible loan due January 6, 2018 with replacement loan due January 6, 2019. The replacement loan will ensure that the Company has sufficient levels of working capital moving into 2018. The Company expects to generate sufficient working capital to enable us to repay the principle amount of the convertible loan due January 6, 2019 and have sufficient cash reserves to meet ongoing operating requirements over the next 12 months. This also assumes that the Company is able to continue successful operations at its Raglan and Chinese joint venture plants, market prices for metals and foreign exchange rates remain at current levels, the Company maintains or further decreases operating expenses, successfully repatriates funds from its Chinese joint venture, and secures and completes new sales contracts. Beyond this point, the Company will need to secure new sources of working capital to continue operations.

Historically, the Company has not yet realized profitable operations and has relied on non-operational sources of financing to fund its operations. Whether and when the Company can attain profitability and positive cash flows is uncertain. While the Company has been successful in securing financing in the past, there is uncertainty whether financing will be available in the future on terms acceptable to the Company. Accordingly, there is a material uncertainty that may cast significant doubt upon the Company's ability to continue as a going concern. These consolidated financial statements do not include adjustments to the recoverability and classification on recorded assets and liabilities and related expenses that might be necessary should the Company be unable to continue as a going concern. If the going concern assumption is not appropriate, material adjustments to the financial statements could be required.

c. Basis of measurement

These condensed consolidated interim financial statements have been prepared under the historical cost basis except for deferred share units and restricted share units, which are measured at fair value through profit or loss.

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d. Basis of consolidation

These condensed consolidated interim financial statements incorporate the financial statements of the Company, and the entities controlled by the Company, and the share of net assets and net earnings or losses in entities which the Company is a joint venture partner. The principal subsidiaries of the Company, which are accounted for under the consolidation method, are as follows:

| Entity | Country of incorporation and operation | Ownership interest as at Mar. 31, 2018 | Ownership interest as at Dec. 31, 2017 |
|---|--|--|--|
| Biomet Mining Corporation | Canada | 100% | 100% |
| BioteQ Water (Chile) SpA | Chile | 100% | 100% |
| BioteQ Water Mexico S.A. de C.V. | Mexico | 100% | 100% |
| BioteQ (Shanghai) Water Treatment Technologies Co. Ltd. | China | 100% | 100% |

The joint ventures of the Company, which are accounted for under the equity method, are as follows:

| Entity | Country of incorporation and operation | Ownership interest as at Mar. 31, 2018 | Ownership interest as at Dec. 31, 2017 |
|---|--|--|--|
| JCC-BioteQ Environmental Technologies Co. Ltd. | China | 50% | 50% |
| Shandong MWT BioteQ Environmental Technologies Co. Ltd. | China | 20% | 20% |

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies as set out below have been consistently applied to all periods presented in these condensed consolidated interim financial statements and are prepared using the same accounting policies and methods of computation as the annual audited consolidated financial statements of the Company for the year ended December 31, 2017, with the exception of the adoption of IFRS 15 and IFRS 9 as described below. Certain prior year comparative figures have been reclassified to comply with the current year's presentation.

IFRS 15 – Revenue from Contracts with Customers

The Company adopted IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15") retrospectively on January 1, 2018. IFRS 15 supersedes IAS 11, *Construction Contracts* and IAS 18, *Revenue*, and related interpretations. The Company has detailed below the impact of the transition to IFRS 15 on its accounting policy for revenue recognition.

The Company applied IFRS 15 retrospectively to all contracts that were not completed by January 1, 2018, the date of initial application, in order to determine if a restatement was required for prior periods presented. The Company performed a comprehensive review of existing contracts, control processes and revenue recognition methodology. In evaluating the impact of IFRS 15 on previously reported comparative figures, the Company determined that there was no change required as the existing revenue recognition practices met the requirements of IFRS 15.

Revenue is recognized by applying the five-step model under IFRS 15. The standard requires entities to recognize revenue when the control of the goods or services passes to the customer. For the Company's revenue earned from the operation and maintenance of water treatment plants, the Company concluded there were no changes to the classification and timing of revenue recognition under the new standard as the point of transfer of risk and reward for goods and services and transfer of control occur at the same time. In addition, the standard requires entities to apportion revenue earned from contracts to individual performance obligations, on a relative standalone selling price basis. The Company also earns revenue from technical services relating to water management, including engineering, laboratory and pilot demonstrations. For technical services contracts, the Company may defer and recognize the revenue over time as each obligation within the contracts are fulfilled. Given that the majority of our technical services contracts have the clause that allow the Company to have an enforceable right

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to payment for performance completed to date, the Company concluded there were no changes to the classification and timing of revenue recognition as the Company will continue to recognize revenue over time using project stage of completion based on costs incurred and labour hours expended.

IFRS 15 requires that variable consideration should only be recognized to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Recognition requirements surrounding contract modifications have been implemented, where the Company is required to provide stronger evidence of customer acceptance and completion of modified performance obligations. For any change in transaction price as a result of contract modifications, the Company will only recognize revenue to the extent that it is highly probable that the revenue will not reverse in the future.

IFRS 9 – Financial Instruments

On July 24, 2014, the IASB issued the final version of IFRS 9, *Financial Instruments* (“IFRS 9”) to replace IAS 39, *Financial Instruments: Recognition and Measurement*. The Company adopted IFRS 9 retrospectively on January 1, 2018. The adoption of this standard did not have a material impact on the condensed consolidated interim financial statements. IFRS 9 introduces new requirements for the classification and measurement of financial assets. Under IFRS 9, financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. The standard introduces additional changes relating to financial liabilities and amends the impairment model by introducing a new “expected credit loss” model for calculating impairment. It also includes a new general hedge accounting standard which aligns hedge accounting more closely with risk management. The Company’s policies and procedures surrounding the identification of credit risk and the recognition of credit losses comply with the requirements of this standard.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the Company’s condensed consolidated interim financial statements in conformity with IFRS requires the Company’s management to make judgments, estimates and assumptions about future events that affect the amounts reported in the condensed consolidated interim financial statements and related notes to the financial statements. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

Estimates and assumptions are continually evaluated and are based on management’s experience and other facts and circumstances. Revisions to estimates and the resulting effects on the carrying amounts of the Company’s assets and liabilities are accounted for prospectively. The judgments, estimates and assumptions applied in these condensed consolidated interim financial statements, including key sources of estimation uncertainty were the same as those applied in the Company’s last annual audited consolidated financial statements for the year ended December 31, 2017, other than those additional areas which have arisen as a result of the implementation effective January 1, 2018 of IFRS 15 as discussed earlier.

5. TRADE AND OTHER RECEIVABLES

| | Mar. 31, 2018 | Dec. 31, 2017 |
|-----------------------------|----------------|----------------|
| | \$ | \$ |
| Trade receivables | 549,707 | 322,198 |
| Unbilled receivables | 21,020 | 246,495 |
| Value added tax receivables | - | 12,467 |
| Other | 6,701 | 99,370 |
| | <u>577,428</u> | <u>680,530</u> |

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6. RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties of the Company:

- a) For the three months ended March 31, 2018 and 2017, the compensation awarded to the Company's key management, which includes the Board of Directors and executive management, are as follows:

| | Mar. 31, 2018 | Mar. 31, 2017 |
|--|----------------|----------------|
| | \$ | \$ |
| Salaries, fees and short-term benefits | 126,211 | 167,445 |
| Share-based payments | 13,288 | 2,349 |
| | <u>139,499</u> | <u>169,794</u> |

Included in the trade payables and accrued liabilities as of March 31, 2018 is \$66,382 (\$12,231 at December 31, 2017) of salaries, management consulting service fees with companies owned by the Company's management, director fees and termination benefits. For the three months ended March 31, 2018, the consulting services received from companies owned by the Company's management amounted to \$39,000 (\$15,000 in 2017).

- b) On July 6, 2016, the Company entered into a secured, 8% per annum interest bearing convertible loan agreement with multiple lenders totaling \$1,500,000. These lenders include certain directors, shareholders, management and employees of the Company. Details of the convertible loan are described in note 11.
- c) Included in the trade payables and accrued liabilities as of March 31, 2018 is \$96,400 (\$96,400 at December 31, 2017) of contribution of registered capital payable to the Company's joint venture as described in note 8(b).

7. PLANT AND EQUIPMENT

| | Pilot plants | Other ¹ | Total |
|-------------------------------|--------------|--------------------|---------------|
| | \$ | \$ | \$ |
| As at Dec. 31, 2017 | | | |
| Opening net book value | 199,882 | 17,128 | 217,010 |
| Additions | - | 39,545 | 39,545 |
| Depreciation | (199,882) | (14,210) | (214,092) |
| Closing net book value | - | 42,463 | 42,463 |
| As at Dec. 31, 2017 | | | |
| Cost | 580,593 | 568,065 | 1,148,658 |
| Accumulated depreciation | (580,593) | (525,602) | (1,106,195) |
| Closing net book value | - | 42,463 | 42,463 |

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(Unaudited)

| | Pilot plants \$ | Other ¹ \$ | Total \$ |
|-------------------------------|--------------------|--------------------------|-------------|
| As at Mar. 31, 2018 | | | |
| Opening net book value | - | 42,463 | 42,463 |
| Additions | - | 13,064 | 13,064 |
| Depreciation | - | (3,537) | (3,537) |
| Closing net book value | - | 51,990 | 51,990 |
| As at Mar. 31, 2018 | | | |
| Cost | 580,593 | 582,138 | 1,162,731 |
| Accumulated depreciation | (580,593) | (530,148) | (1,110,741) |
| Closing net book value | - | 51,990 | 51,990 |

¹Other comprises of leasehold improvements, office and lab equipment and computer equipment.

8. INVESTMENT IN JOINT VENTURES

Investment in joint ventures is comprised of:

| | JCC-BQE \$ | MWT-BQE \$ |
|--|---------------|---------------|
| Balance, January 1, 2017 | 4,231,567 | - |
| Share of net income (loss) | 1,170,739 | (21,422) |
| Share of translation loss on foreign operation | (5,942) | (65) |
| Contributions made | 148,379 | 96,400 |
| Distributions received | (524,400) | - |
| Balance, December 31, 2017 | 5,020,343 | 74,913 |
| Share of net income (loss) | 105,149 | (8,499) |
| Share of translation gain on foreign operation | 321,670 | 26,443 |
| Contributions made | 27,375 | - |
| Balance, March 31, 2018 | 5,474,537 | 92,857 |

a. JCC-BioteQ Environmental Technologies Co. Ltd.

During 2006, the Company signed a definitive joint venture agreement with Jiangxi Copper Corporation ("JCC") for the operation of a water treatment facility located at JCC's Dexing Mine in Jiangxi Province, China. The joint venture, which forms a 50/50 share joint venture company between the Company and JCC, is called JCC-BioteQ Environmental Technologies Co. Ltd ("JCC-BQE"). The joint venture builds and operates water treatment plants using the Company's technologies. The agreement includes a license contract whereby the Company will provide its patented technology on a royalty-free basis to the joint venture company for use at Dexing Mine and also five potential additional sites owned and operated by JCC.

The joint venture sells all of the metal concentrate recovered in its operations to the joint venture partner, JCC. All related party sales are recorded on the date of sale at the fair market price of the metal with adjustments in accordance with the agreed terms. Currently, the joint venture operates three water treatment plants.

Any cash distributions from the joint venture to the Company must be unanimously approved by both partners and comply with Chinese tax and regulatory requirements. Distributions are also subject to Chinese withholding taxes and minimum capital

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(Unaudited)

requirements as applicable. Currently, the Company and JCC have a standing agreement to distribute excess cash reserves annually. The partners will take into consideration factors such as operating performance of the plants, future capital requirements and working capital flexibility in determining the cash amount to be distributed in a given year.

The joint venture derives its revenue from recovered copper sales, which is subject to risks that are beyond the control of the joint venture. The copper recovery rate is dependent on the rainfall in the region and the grade of copper in the water treated, while the revenue is exposed to the world commodity price risk.

The financial statements of the Company's 50% interest in the JCC-BQE joint venture is presented as follows:

Statement of financial position

| | Mar. 31, 2018 | Dec. 31, 2017 |
|--|------------------|------------------|
| | \$ | \$ |
| Assets | | |
| Current assets | | |
| Cash | 1,616,111 | 1,562,058 |
| Trade and other receivables | 248,261 | 28,178 |
| Income taxes recoverable | 83,954 | 58,940 |
| Inventory | 37,903 | 33,663 |
| Prepaid expenses | 1,881 | 977 |
| | <u>1,988,110</u> | <u>1,683,816</u> |
| Non-current assets | | |
| Plant and equipment | 4,147,562 | 4,029,345 |
| Deferred tax assets | 69,383 | 65,254 |
| | <u>4,216,945</u> | <u>4,094,599</u> |
| Total assets | <u>6,205,055</u> | <u>5,778,415</u> |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | 730,518 | 758,072 |
| Total liabilities | <u>730,518</u> | <u>758,072</u> |
| Partner's Equity | | |
| Joint venture partner equity | 3,759,778 | 3,732,403 |
| Accumulated other comprehensive income | 1,765,636 | 1,443,966 |
| Accumulated deficit | (50,877) | (156,026) |
| Total partner's equity | <u>5,474,537</u> | <u>5,020,343</u> |
| Total liabilities and partner's equity | <u>6,205,055</u> | <u>5,778,415</u> |

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
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 (Unaudited)

Statements of operations and comprehensive income

| | 3 months ended Mar. 31 | |
|--|------------------------|----------|
| | 2018 | 2017 |
| | \$ | \$ |
| Revenue | 754,758 | 439,970 |
| Operating costs (excluding depreciation) | 480,934 | 376,986 |
| | 273,824 | 62,984 |
| General and administration | 56,387 | 28,354 |
| Depreciation of plant and equipment | 132,750 | 127,350 |
| Income (loss) from operations | 84,687 | (92,720) |
| Finance income | 1,050 | 293 |
| Foreign exchange loss | - | (438) |
| Other expenses | (1,250) | - |
| Income (loss) before income taxes | 84,487 | (92,865) |
| Current income tax recovery | 20,662 | 32,675 |
| Deferred tax recovery | - | 93,996 |
| Net income for the period | 105,149 | 33,806 |
| Other comprehensive income | | |
| Translation gain on foreign operation | 321,670 | 9,191 |
| Comprehensive income for the period | 426,819 | 42,997 |

b. Shandong MWT BioteQ Environmental Technologies Co. Ltd.

During 2016, the Company signed a joint venture agreement with Beijing MWT Water Treatment Project Limited Company (“MWT”) for the construction and operation of a water treatment plant located in Shandong Province of China. The joint venture between the Company and MWT is called Shandong MWT BioteQ Environmental Technologies Co., Ltd. (“MWT-BQE”). The joint venture will build a water treatment plant located on a vacant lot owned by Shandong Zhaojin Group Zhaoyuan Gold Smelting Co., Ltd (“Zhaoye”). The joint venture will then operate the plant using the Company’s patented technology to recover and sell copper and zinc metals from Zhaoye’s industrial waste water stream in order to make profits.

The Company is entitled to 20% of the after-tax profits of the joint venture. Upon establishment of MWT-BQE, the Company is required to pay a cash contribution as registered capital of \$96,400 (RMB \$500,000), which is 4.35% of the total registered capital of the joint venture. The joint venture has begun construction of the water treatment plant and it is expected to be operational by Q3 2018.

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The sections of the statement of financial position of the Company's portion of interest in the MWT-BQE joint venture is presented as follows:

| | Mar. 31, 2018 | Dec. 31, 2017 |
|---------------------|---------------|---------------|
| | \$ | \$ |
| Current assets | 73,609 | 78,429 |
| Plant and equipment | 34,742 | 19,297 |
| Current liabilities | 12,673 | 5,951 |
| Partner's equity | 92,905 | 74,961 |

The statement of loss of the Company's 20% interest in the MWT-BQE joint venture is presented as follows:

| | 3 months ended Mar. 31 | |
|-----------------------------------|------------------------|------|
| | 2018 | 2017 |
| | \$ | \$ |
| Revenue | - | - |
| General and administration | 8,499 | - |
| Net loss for the period | (8,499) | - |
| Other comprehensive loss | 26,443 | - |
| Comprehensive loss for the period | 17,944 | - |

9. TRADE PAYABLE AND ACCRUED LIABILITIES

| | Mar. 31, 2018 | Dec. 31, 2017 |
|---|---------------|---------------|
| | \$ | \$ |
| Trade payable and accruals | 279,203 | 319,721 |
| Payroll liability | 383,451 | 305,859 |
| Payable to joint ventures (note 6(c), note 8) | 96,400 | 96,400 |
| Interest payable under convertible loan (note 11) | 27,616 | 59,180 |
| Value added tax payable | 11,844 | 2,639 |
| | 798,514 | 783,799 |

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
 For the three months ended March 31, 2018
 (Unaudited)

10. SHARE-BASED PAYMENTS

The Company's recorded stock-based compensation for the three months ended are comprised as follows:

| | Mar. 31, 2018 | Mar. 31, 2017 |
|----------------------------|---------------|----------------|
| | \$ | \$ |
| Stock options (a) | 31,006 | 2,349 |
| Deferred share units (b) | 22,821 | (8,745) |
| Restricted share units (c) | 693 | (249) |
| | <u>54,520</u> | <u>(6,645)</u> |

a. Stock options

Under the Company's Stock Option Plan (the "Plan"), the maximum number of shares reserved for exercise of all options granted by the Company may not exceed 10% of the Company's shares issued and outstanding at the time the options are granted. The exercise price of each option granted under the Plan is determined at the discretion of the Board at no less than the five-day volume weighted average share price preceding the grant date. Options granted under the Plan expire no later than the fifth anniversary of the date the options were granted and vesting provisions for issued options are determined at the discretion of the Board although the Company has a practice of having options vest over thirty-six months in equal installments.

Each vesting tranche in an award is considered a separate award with its own vesting period and grant date fair value. Fair value of each tranche is measured at the grant date using the Black-Scholes option pricing model. Compensation expense is recognized over the tranche's vesting period by increasing contributed surplus based on the number of awards expected to vest. The number of awards expected to vest is reviewed at least annually, with any impact being recognized immediately. Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

| | 2018 | | 2017 | |
|--------------------------|--|----------------------|--|----------------------|
| | Weighted average exercise price \$ | Number of options | Weighted average exercise price \$ | Number of options |
| Outstanding at January 1 | 0.07 | 7,133,333 | 0.11 | 4,333,333 |
| Granted | - | - | - | - |
| Forfeited | 0.07 | (400,000) | - | - |
| Expired | 0.15 | (533,333) | - | - |
| Outstanding at March 31 | <u>0.06</u> | <u>6,200,000</u> | <u>0.11</u> | <u>4,333,333</u> |
| Exercisable at March 31 | <u>0.07</u> | <u>2,000,000</u> | <u>0.12</u> | <u>3,466,666</u> |

The Company uses the Black-Scholes option pricing model in determining the fair value of the stock options. The following summary provides information on the grants and inputs to the Black-Scholes model.

On December 7, 2017, the Company granted 4,200,000 options with an exercise price of \$0.06 to the directors and employees of the Company. These options have a term of five years from the grant date and vest over three years with one-third vesting each year on the anniversary of the grant date. The fair value of these options determined using the Black-Scholes valuation model was \$0.05 per option. The significant assumptions in the valuation model were: volatility of approximately 119.19%, an expected option life of five years and an annual risk-free interest rate of 1.65%.

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
 For the three months ended March 31, 2018
 (Unaudited)

| Exercise price range \$ | Weighted average remaining life (months) | Mar. 31, 2018 number of outstanding share options |
|----------------------------|---|---|
| 0.06 | 57 | 4,200,000 |
| 0.07 | 13 | 2,000,000 |
| 0.06 to 0.07 | 43 | 6,200,000 |

b. Deferred share unit

The Company implemented a deferred share units (“DSU”) plan, effective July 1, 2010, pursuant to which DSUs may be granted to management and non-employee members of the Board of Directors on an annual basis. Effective from October 1, 2013, the DSU Plan was amended to include certain senior managers of the Company.

The number of DSUs granted to a participant is calculated by dividing (i) a specified dollar amount of the participant’s compensation amount paid in DSU in lieu of cash, and by (ii) the five-day volume weighted average trading price of the shares of the Company traded through the facilities of the Toronto Venture Exchange on the trading days immediately preceding the date of grant. Dividends paid on the shares of the Company are credited as additional DSUs. Each DSU entitles the holder to receive a cash payment equal to the five-day volume weighted average trading price of the shares preceding the date of redemption. The DSUs vest immediately upon issuance and may only be redeemed within the period beginning on the date a holder ceases to be a participant under the plan and ending on December 31 of the following calendar year.

As the Company is required to settle this award in cash, it records these awards as a liability and a corresponding charge including changes to the fair value to stock-based compensation expense. The DSU is a financial instrument that is fair valued at each reporting date based on the five-day volume weighted average price of the Company’s common shares.

The following table presents the changes to the DSU plan:

| | Number of units | Value \$ |
|----------------------------|-----------------|-------------|
| Balance, January 1, 2017 | 2,915,075 | 125,348 |
| Redeemed | (410,614) | (24,751) |
| Fair value adjustment | - | 55,932 |
| Balance, December 31, 2017 | 2,504,461 | 156,529 |
| Redeemed | (484,822) | (26,665) |
| Fair value adjustment | - | 22,821 |
| Balance, March 31, 2018 | 2,019,639 | 152,685 |

c. Restricted share units

The Company implemented a restricted share units (“RSU”) plan, effective August 5, 2010, pursuant to which RSUs may be granted to the officers of the Company. Under this plan, notional RSUs are granted and vested annually over a three-year term in general or otherwise determined by the Board. Upon vesting, the Company will settle the RSU in cash, having payment equal to the five-day volume weighted average trading price of the number of RSUs held preceding the date of redemption. RSU granted are accounted for and fair valued using the same methodology as DSUs.

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
For the three months ended March 31, 2018
(Unaudited)

The following table presents the changes to the RSU plan:

| | Number of units | Value \$ |
|----------------------------|-----------------|-------------|
| Balance, January 1, 2017 | 82,841 | 3,562 |
| Redeemed | (29,948) | (1,805) |
| Fair value adjustment | - | 1,549 |
| Balance, December 31, 2017 | 52,893 | 3,306 |
| Redeemed | - | - |
| Fair value adjustment | - | 693 |
| Balance, March 31, 2018 | 52,893 | 3,999 |

11. CONVERTIBLE LOAN

On July 6, 2016, the Company entered into an 18-month convertible loan agreement with multiple lenders, which include certain directors, management, employees of the Company, individual investors and non-management insiders of the Company. The lenders agreed to advance a secured convertible loan with an aggregate principle amount of \$1,500,000. The Company grants to the lenders a security interest of all the personal property in which the Company now has or hereafter acquires. Out of the aggregate principle, \$1,441,000 are from single tranche lenders and the remaining \$59,000 are from multi-tranche lenders. Single tranche lenders agreed to advance the loan on the issuance date. Multi-tranche lenders agreed to advance funds to the Company in nine equal monthly tranches starting July 31, 2016 to March 31, 2017.

Under the agreement, the convertible loan bears interest at a rate of 8% per annum, and interest being payable semi-annually. The convertible loans are due for repayment 18 months from the effective date at their nominal value of \$1,500,000 or conversion into common shares of the Company at the holder's option with the conversion price of \$0.06 per share. Any unpaid and accrued interest that is to be converted into common shares shall be equal to the greater of \$0.06 or the market price on the date such interest becomes due and payable. At any time, the Company may elect to repay all or any portion of the principle and unpaid accrued interest prior to the maturity date.

On January 6, 2017, July 6 2017 and January 6, 2018, the Company paid out the semi-annual accrued interest in full to all the lenders.

The fair value of the liability component is calculated using a market interest rate for comparable companies of 15% for an equivalent, non-convertible secured loan at the date of issue. The residual amount, representing the value of the equity conversion component, is included in shareholders' equity as an equity component of the convertible loan. Transaction costs associated with the issuance of the convertible loan are allocated to the liability and equity components in its allocated proportion.

On January 5, 2018, the Company replaced the original Loan with a replacement Loan which extends the maturity date for another 12 months, from January 6, 2018 to January 6, 2019. The replacement Loan has the same terms and conditions as the original Loan.

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
For the three months ended March 31, 2018
(Unaudited)

The carrying amount of the liability component of the convertible loan and the interest payable are derived as follows:

| | Mar. 31, 2018 | Dec. 31, 2017 |
|---|------------------|------------------|
| | \$ | \$ |
| Face value of convertible loan issued | 1,500,000 | 1,500,000 |
| Less: amounts receivable from lenders | - | - |
| Transaction costs | (23,652) | (23,652) |
| Equity conversion component on initial recognition | (124,261) | (124,261) |
| Liability component on initial recognition | <u>1,352,087</u> | <u>1,352,087</u> |
| Accumulated interest and accretion expense since inception | 353,647 | 322,371 |
| Repayment of interest | (178,118) | (117,552) |
| Total liability component as at year end | <u>1,527,616</u> | <u>1,556,906</u> |
| Current interest payable included in accrued liabilities (note 9) | <u>(27,616)</u> | <u>(59,180)</u> |
| Non-current liability component balance as at period end | <u>1,500,000</u> | <u>1,497,726</u> |

12. SHARE CAPITAL

Authorized: unlimited common shares without par value.

As at March 31, 2018 and December 31, 2017, the Company has 93,966,672 common shares outstanding.

13. INCOME TAXES

The income tax charge is a result of profits and withholding tax in two jurisdictions which are taxable and cannot be offset by accumulated tax benefits in other jurisdictions. Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year. The estimated average annual tax rate used for the three month period ended March 31, 2018 was 26% (26% at December 31, 2017).

14. SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flow information (included within operating activities) is as follows:

| | 3 months ended Mar. 31 | |
|---|------------------------|------------------|
| | 2018 | 2017 |
| | \$ | \$ |
| Change in non-cash working capital items | | |
| Decrease in trade receivables | 106,316 | 176,505 |
| Decrease in inventory and work in progress | - | 2,935 |
| Increase in other assets | (21,836) | (137,544) |
| Increase (decrease) in accounts payable and accrued liabilities | 6,631 | (208,690) |
| Decrease in deferred revenue | - | (15,076) |
| Change in non-cash working capital items | <u>91,111</u> | <u>(181,870)</u> |

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
For the three months ended March 31, 2018
(Unaudited)

15. COMMITMENTS

The Company has commitments of \$719,554 under operating leases for office and laboratory premises, for laboratory assay services, and for office equipment, as follows:

| | \$ |
|------|----------------|
| 2018 | 218,657 |
| 2019 | 187,738 |
| 2020 | 189,269 |
| 2021 | 63,606 |
| 2022 | 60,284 |
| | <u>719,554</u> |

16. REVENUE

The Company adopted IFRS 15 effective January 1, 2018.

The Company is focusing on monetizing the value of its IP and expertise primarily through the service of long-term operation and maintenance of water treatment plants which generate recurring revenue that is directly linked to plant performance. As the period between the identification of new projects and treatment plants entering their operation phase can be lengthy, the Company also generates revenue from technical services relating to water management that are project specific and generally non-recurring in nature. The two main streams of revenue of the Company are: (1) Operation and maintenance of water treatment plants, and (2) Technical services relating to water management, which include process consulting, laboratory treatability assessments, field pilot demonstrations and feasibility engineering studies.

The Company's revenue streams are as follows:

| | 3 months ended Mar. 31 | |
|----------------------------------|------------------------|----------------|
| | 2018 | 2017 |
| | \$ | \$ |
| Water treatment plant operations | - | - |
| Technical services | 527,493 | 668,129 |
| | <u>527,493</u> | <u>668,129</u> |

17. SEGMENTED INFORMATION

The Company has one operating segment, being principally to build and operate water treatment plants. The Company functions as operators of water treatment plants and as providers of technical services relating to water management.

a) Geographic information

The Company mainly generates revenue from Canada (country of domicile) and occasionally from foreign countries. The Company's revenue by geographic locations, presented based on the location in which the sale originated from, are as follows:

BQE WATER INC.

Notes to Condensed Consolidated Interim Financial Statements
 For the three months ended March 31, 2018
 (Unaudited)

| | 3 months ended Mar. 31 | |
|---------------|------------------------|----------------|
| | 2018 | 2017 |
| | \$ | \$ |
| Canada | 355,843 | 386,928 |
| Latin America | 134,762 | 226,093 |
| Other | 36,889 | 55,108 |
| | <u>527,493</u> | <u>668,129</u> |

The Company's non-current assets, excluding non-current deposits, by location of assets are as follows:

| | Mar. 31, 2018 | Dec. 31, 2017 |
|--------|------------------|------------------|
| | \$ | \$ |
| Canada | 51,990 | 42,463 |
| China | 5,567,394 | 5,095,256 |
| | <u>5,619,384</u> | <u>5,137,719</u> |

b) Information about major customers

The following table presents revenue from individual customers exceeding 10% of total revenue for the three months ended March 31, 2018 and 2017.

| | 2018 | 2017 |
|---|----------------|----------------|
| | \$ | \$ |
| Customer E | 101,788 | - |
| Customer G | 37,278 | 207,044 |
| Customer H | 277,407 | - |
| Total | <u>416,473</u> | <u>207,044</u> |
| Represents percentage of total revenue for the period | <u>79%</u> | <u>31%</u> |

BQE Water

BQE WATER INC.

Interim Management's Discussion and Analysis (Quarterly Highlights)

For the three months ended March 31, 2018 and 2017

INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS

Quarterly Highlights – for the three months ended March 31, 2018 and 2017

The following Interim Management's Discussion and Analysis ("MD&A") provides information that management believes is relevant to an assessment and understanding of our consolidated results of operations and consolidated financial condition. We have prepared this document in conjunction with our broader responsibilities for the accuracy and reliability of the financial statements and the development and maintenance of appropriate information systems and internal controls to ensure that the financial information is complete and reliable. The Audit Committee of the Board of Directors, consisting of independent directors, has reviewed this document and all other publicly reported financial information, for integrity, usefulness, reliability and consistency.

This Q1 2018 Interim MD&A updates disclosure previously provided in our Annual MD&A, up to the date of this Interim MD&A, and should be read in conjunction with our unaudited condensed consolidated interim financial statements for the three months ended March 31, 2018 and 2017 (our "Interim Financial Statements"), our audited consolidated financial statements for the years ended December 31, 2017 and 2016 (our "Audited Financial Statements") and our Annual MD&A for the year ended December 31, 2017.

Our Interim Financial Statements have been prepared by management in accordance with International Financial Reporting Standards ("IFRS") and all amounts are expressed in Canadian dollars unless otherwise noted. Our accounting policies are described in note 2 of our Audited Financial Statements. This MD&A has been prepared as at May 15, 2018.

Certain statements contained in the MD&A constitute forward-looking statements. Such forward-looking statements involve a number of known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Readers are cautioned not to place undue reliance on these forward looking statements, which speak only as of the date the statements were made and readers are advised to consider such forward-looking statements in light of the risks.

OUR BUSINESS

BQE Water Inc. ("BQE Water" or the "Company") is making the mining and metallurgical industry more sustainable and profitable by implementing innovative water management and treatment in this sector. We have unique expertise and intellectual property related to treatment of mine water and metallurgical bleed streams which helps our clients minimize Life Cycle Costs and risks associated with water.

BQE Water is listed on the TSX Venture Exchange under the symbol BQE.

Additional information may be found on our website www.bqewater.com and also on SEDAR at www.sedar.com.

NON-GAAP MEASURES

We use non-GAAP financial measures to supplement our consolidated financial statements presented in accordance with generally accepted accounting principles, or GAAP, to enhance investors' and observers' overall understanding of the Company's current financial performance. Non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with our results of operations as determined in accordance with GAAP. In addition, non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and are therefore likely to be comparable to similar non-GAAP financial measures presented by other companies. Non-GAAP financial measures should only be used to evaluate our results of operations in conjunction with the corresponding GAAP measures.

Proportional Results

Due to changes to IFRS in 2012, the revenue and expenses associated with our Chinese joint ventures can no longer be proportionally consolidated into the Company's revenue and expenses as defined by GAAP. Currently, the revenue and expenses associated with our proportionate share of activities in our joint venture are netted and disclosed as a single line item as 'Share of results of equity accounted joint ventures' on our consolidated statements of loss.

To provide additional insight into our financial results, certain statements in this MD&A disclose the effective portion of results that we would have reported if our joint venture operations had been proportionately integrated into our results and are referred to as BQE Water's proportional share ("Proportional"). All Proportional financial measures disclosed in this MD&A are non-GAAP measures.

Proportional Revenue

The Non-GAAP financial measures of Proportional Revenue adds BQE Water's shares of joint venture revenues to our revenue reported under GAAP. Proportional Revenues for the three month periods ended March 31, 2018 and 2017 are as follows:

(in \$'000s)

| | 2018 | 2017 |
|--|--------------|-------|
| | \$ | \$ |
| Reported revenues under GAAP | 527 | 668 |
| Share of reported revenues from joint ventures | 755 | 440 |
| Proportional Revenue for the period | 1,282 | 1,108 |

Adjusted EBITDA

Adjusted EBITDA ("earnings before interest, taxes, depreciation and amortization") for the three month periods ended March 31, 2018 and 2017 is derived as follows:

(in \$'000s, all amounts include BQE Water's proportionate share of joint venture results)

| | 2018 | 2017 |
|--|--------------|-------|
| | \$ | \$ |
| GAAP: Net loss | (601) | (573) |
| add: interest expense | 30 | 50 |
| add: income taxes recovery | (21) | (127) |
| add: depreciation and amortization | 137 | 160 |
| EBITDA | (455) | (490) |
| add: stock-based compensation (recovery) | 55 | (7) |
| add: net foreign exchange gain | (18) | - |
| Adjusted EBITDA | (418) | (497) |

Q1 2018 COMMENTARY AND 2018 OUTLOOK

Long-term followers of BQE Water have come to know that recurring revenue from our water treatment plant operations in Canada and China, which account for up to 70% of our total annual proportional revenue, fluctuate significantly on a quarterly basis due to the impact of climatic conditions. Specifically, Q1 is the quarter with the lowest recurring revenue as Canadian operations are shut down for the winter while the Chinese operations typically treat lower volumes of wastewater due to the area's dry season.

In Q1 2018, we were able to improve operations with our plants in China compared to the prior year's quarter due to our improvement in water management at the Yinshan plant. These improvements resulted in an increase in copper recovery with our share of revenue growing by \$315,000 compared to Q1 2017.

Our non-recurring revenue from technical services in Q1 2018 was slightly lower in comparison to the same period last year, but remained at a healthy level from a historical perspective. Over the last several years, selenium pilot demonstration services involving the use of our existing mobile pilot plant accounted for up to 40% of our total non-recurring revenue on an annual basis. Despite not having a selenium pilot project in Q1 2018, our non-recurring revenue of over \$500,000 is a reflection of increased revenues from technical services associated with designing new water treatment plants and developing water management plans for a number of new mining projects. Overall, we reduced our adjusted EBIDTA loss by 16% compared to the same quarter in 2017.

While we believe our existing project pipeline will allow us to continue the trend of year-over-year financial performance improvements in 2018, it is difficult to determine the exact timing of when we will recognize the non-recurring revenue from such projects. These projects tend to take place in stages and/or require extended reviews and approvals by regulatory agencies and our client's executive management.

The combination of seasonality on our recurring revenue and the uncertain timing of non-recurring revenue creates fluctuations in our working capital. Consequently, management and the Board of Directors are actively exploring different options for securing additional short-term financing, including a potential employee based loan or a line of credit from a financial institution. While the improvements in our financial performance over the past several years may allow us to obtain a line of credit from a financial institution, this process will take time and other sources of financing may be required. Although the company has been successful in securing financing in the past, there is uncertainty whether financing will be available in the future on terms acceptable to the Company.

Q1 2018 OVERVIEW

Financial Highlights:

- Revenues as reported under GAAP were \$527,000 compared \$668,000 in Q1 2017;
- Proportional revenues were \$1.3 million compared to \$1.1 million in Q1 2017;
- Net loss as reported under GAAP was \$601,000 compared to \$573,000 in Q1 2017;
- Adjusted EBITDA was a loss of \$418,000 compared to a loss of \$497,000 in Q1 2017;
- Cash reported under GAAP as of March 31, 2018 was \$349,000 compared to \$984,000 at December 31, 2017; and
- Proportional Cash, which includes our share held in joint ventures, as of March 31, 2018 was \$2 million compared to \$2.5 million at the end of 2017.

Operating Highlights:

Our joint venture in China with partner Jiangxi Copper Company (“JCC”) operated three plants during Q1 2018. Although most of the treated water is discharged into the environment, some treated water is occasionally recycled. Revenue is derived from the sale of copper recovered from the wastewater. The following is summary of operating results for all three plants during Q1 2018.

Dexing 1

(in '000s)

| | 3 months ended Mar. 31 | |
|------------------------------|------------------------|------|
| | 2018 | 2017 |
| Water treated (cubic metres) | 869 | 290 |
| Copper produced (pounds) | 60 | - |

Dexing 2

(in '000s)

| | 3 months ended Mar. 31 | |
|------------------------------|------------------------|-------|
| | 2018 | 2017 |
| Water treated (cubic metres) | 1,875 | 1,131 |
| Copper produced (pounds) | 136 | 139 |

Yinshan

(in '000s)

| | 3 months ended Mar. 31 | |
|------------------------------|------------------------|------|
| | 2018 | 2017 |
| Water treated (cubic metres) | 800 | 513 |
| Copper produced (pounds) | 244 | 164 |

Total Joint Venture

(in '000s)

| | 3 months ended Mar. 31 | |
|------------------------------|------------------------|-------|
| | 2018 | 2017 |
| Water treated (cubic metres) | 3,544 | 1,934 |
| Copper produced (pounds) | 440 | 303 |

The volume of water treated and pounds of copper recovered at all three plants will fluctuate depending on precipitation levels and the prevailing environmental conditions at each site. The two plants Dexing 1 and Dexing 2 treat water from the same sources and water may be diverted from one plant to the other to optimize operations.

During 2018, all three plants met or exceeded mechanical availability and process performance. Changes in water volume and feed grade are largely the result of environmental conditions beyond the control of the joint venture and will fluctuate from period to period. During Q1 2018, due to higher water volume, water treated increased by 83% and copper recovery increased by 45% respectively over the same period in 2017. Management does not anticipate this increase to continue as Q1 2017 was an exceptionally dry season compared to the usual seasonal trends encountered during the first quarter of the year.

Project Highlights:

BQE Water's technical expertise and intellectual property are applicable across broad areas of water management. The highlights of the technical services provided to clients for projects globally during Q1 2018 are summarized below.

Smelter Effluent Treatment Optimization

In Q1, BQE Water completed the engineering design for retrofits at an existing water treatment plant operating at a base metal smelter. The retrofits will enable the plant to improve effluent water quality and allow the treated water to be re-used in applications where fresh water is currently consumed, reduce the amount of waste solid residue generated, and significantly lower the reagent consumption compared to the current operation. The investment required to implement the retrofits including on-site construction costs is currently being verified by the client's in-house engineering team for presentation to their executive management in Q3 2018. If approved, this project would move to implementation in 2019 and would involve BQE Water's engineering services for retrofit implementation, plant commissioning and operations support.

Industrial Scale Demonstration of Selenium Electro-reduction

In Q1 2018, we successfully completed an industrial demonstration of the Selen-IX™ electro-reduction circuit ("ERC") using an electrocell of the same size as planned for full-scale Selen-IX™ deployment. Co-funded by three different Canadian mining companies, the project involved the operation of the ERC for two months on four different water streams under conditions expected in full-scale plants. Demonstration results confirmed the engineering design and process performance from pilot campaigns conducted previously. The demonstration also enabled us to identify various process improvements that can be incorporated into the design of the first Selen-IX™ plant and provided us with valuable operating experience to help shorten the commissioning schedule.

Water Treatment Plant at Kemess Mine – First Commercial Selen-IX™ Plant

In March 2018, BQE Water signed an agreement with AuRico Metals for the engineering, procurement, assistance with installation, and commissioning of a new water treatment plant at the Kemess Mine in Northern BC. The plant combines BQE Water's ChemSulphide® process adapted for the Kemess water and Selen-IX™ technology for selenium control. The project will move through detailed engineering in Q2 to initial construction in Q3. Equipment fabricated and procured over the winter will be installed in Q2 2019 with commissioning of the water treatment plant expected to begin in Q3 2019. The value of the contract is consistent with other engineering contracts for new water treatment plants in the past.

Tailings Pond Water Treatment in the Yukon

In Q1 2018, BQE Water initiated the engineering design for a new water treatment plant to remove metals and selenium from an existing tailings pond supernatant at a site in the Yukon. A key component of the treatment plant involves BQE Water's electro-reduction process for selenium control with concurrent stabilization in refractory residue suitable for long-term disposal with mine tailings. The design was approximately 80% complete when project work was suspended in March due to delays in the client's financing, resulting in an outstanding receivable. This creates uncertainty about the timing of when project activities will resume. Management remains optimistic about the prospect of completing the design and implementation of a water treatment plant at this site in the future. Both active regulatory oversight and the client's commitment to address water issues at the site are driving factors.

Supporting the Re-Starting a SART Plant in Mexico

This project involved the concurrent refurbishment and expansion of the SART plant we originally built and commissioned in 2008. The plant had sat idle for a good part of the past decade but development of the mine zone rich in cyanide soluble copper triggered the need for the SART plant re-start. BQE Water was contracted for process design improvements, plant automation, commissioning and operator training. By utilizing our SART experience gained over the last decade, none of the main process vessels had to be replaced despite the hydraulic capacity increase from 340 to 525 m³/hr. The SART plant has been up and running since Q4 2017 and currently recovers about 100 metric tonnes of cyanide for recycle and 60 metric tonnes of copper each month.

Construction of Copper and Zinc Recovery Plant at Smelter Site in China

In 2016, BQE Water entered into a joint venture agreement with a Chinese partner, Beijing MWT Water Treatment Project Limited Company (“MWT”), for the design, construction and operation of a treatment plant that would recover copper and zinc from wastewater generated by Zhaoyuan Gold Smelting Co., Ltd (“Zhaoye”). BQE Water provides its technology and plant operating experience in exchange for treatment fees which are built into the operating cost during the first three years of operation. The plant construction started in Q3 2017 and is progressing on schedule for the start of commissioning in early Q3 2018.

FINANCIAL RESULTS

(in \$'000 except for per share amounts)

| | Q1 2018 | Q1 2017 |
|---|--------------------|-------------|
| | \$ | \$ |
| Revenues | 527 | 668 |
| <i>less: Plant and other operating costs (excluding depreciation)</i> | 460 | 418 |
| | 67 | 250 |
| General and administration | 369 | 495 |
| Sales and development | 324 | 288 |
| Stock-based compensation | 55 | (7) |
| Depreciation and amortization | 4 | 33 |
| Share of results of equity accounted joint ventures | (97) | (34) |
| Loss from operations and joint ventures | (588) | (525) |
| Other expenses – net | (13) | (48) |
| Net loss for the period | (601) | (573) |
| Translation gain on foreign operations | 320 | 9 |
| Comprehensive loss for the period | (281) | (564) |
| Net loss per share (basic and diluted) | (0.01) | (0.01) |
| Proportional Revenues ¹ | 1,282 | 1,108 |
| Adjusted EBITDA ¹ | (418) | (497) |
| | at Mar. 31, | at Dec. 31, |
| | 2018 | 2017 |
| Working capital | (7) | 735 |
| Total assets | 6,631 | 6,866 |
| Total long term liabilities | 1,500 | 1,498 |
| Shareholders’ equity | 4,147 | 4,395 |

Notes:

1. See Non-GAAP measures

KEY QUARTERLY FINANCIAL INFORMATION

Financial information for the last eight quarters are as follows:

| Quarters ended | Mar-18 | Dec-17 | Sep-17 | Jun-17 | Mar-17 | Dec-16 | Sep-16 | Jun-16 |
|---|--------|--------|--------|--------|--------|--------|--------|---------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Total revenues | 527 | 858 | 1,578 | 953 | 668 | 1,570 | 1,356 | 644 |
| Plant and other operating costs (excluding depreciation) | 460 | 599 | 642 | 656 | 418 | 680 | 494 | 365 |
| | 67 | 259 | 936 | 297 | 250 | 890 | 862 | 279 |
| General and administration | 369 | 410 | 383 | 376 | 495 | 404 | 410 | 465 |
| Sales and development | 324 | 364 | 263 | 303 | 288 | 181 | 356 | 268 |
| Stock-based compensation | 55 | 25 | 34 | 15 | (7) | - | 30 | 16 |
| Depreciation and amortization | 4 | 116 | 31 | 33 | 33 | 58 | 60 | 59 |
| Share of results of equity accounted joint ventures | (97) | 119 | (470) | (764) | (34) | 195 | (160) | (291) |
| Income (loss) from operations and joint ventures | (588) | (775) | 695 | 334 | (525) | 52 | 166 | (238) |
| Other (expenses) income | (13) | (53) | (78) | (69) | (48) | (36) | (49) | (1,415) |
| Bad debt recovery | - | - | 61 | - | - | 4 | - | 7 |
| Income tax expense | - | (53) | 153 | - | - | (1) | - | - |
| Net income (loss) | (601) | (881) | 831 | 265 | (573) | 19 | 117 | (1,646) |
| Translation (loss) gain | 320 | 128 | (97) | (51) | 9 | (94) | 22 | 1,290 |
| Comprehensive (loss) income | (281) | (753) | 734 | 214 | (564) | (75) | 139 | (356) |
| Non-GAAP Measures: | | | | | | | | |
| Proportional Revenue | 1,282 | 1,839 | 3,147 | 3,182 | 1,108 | 2,295 | 2,411 | 2,137 |
| Adjusted EBITDA | (418) | (559) | 1,088 | 744 | (497) | 107 | 414 | 71 |

Quarterly results can fluctuate based on the number of plants operating in the quarter, variation in the volume and grade of water treated and variation in commodity prices. Seasonality at each operation also impacts the timing of revenue. Operations at Raglan typically run from May to November of each year. Copper production at Dexing increases between April and September of each year and declines during winter months due to variations in precipitation and annual maintenance needs. Revenue from engineering, design and construction services occur based on the timing of customer requirements.

SUMMARY OF Q1 2018 FINANCIAL RESULTS

The following is a summary of selected financial results for the three month period ended March 31, 2018 and 2017.

Revenue

The change in revenue and Proportional Revenue from each revenue source is shown in the table below:

(unaudited, in \$'000s)

| Revenue Source | Q1 2018 | | Q1 2017 | | Total Revenue |
|----------------------------------|---------|------------|---------|------------|---------------|
| | \$ | % of total | \$ | % of total | % Change |
| Water treatment plant operations | - | 0% | - | 0% | 0% |
| Technical services | 527 | 41% | 668 | 60% | (21%) |
| Total revenue | 527 | 41% | 668 | 60% | (21%) |
| Share of joint venture revenue | 755 | 59% | 440 | 40% | 72% |
| Total Proportional Revenue | 1,282 | 100% | 1,108 | 100% | 16% |

Water treatment fee revenue is generated from the Company's seasonal operation of the water treatment plant at the Raglan Mine. The plant is not in operation during the first quarter of the year. We expect to commence operation in late May 2018.

The revenue from technical services include plant design, construction, consulting, commissioning and pilot demonstrations, which are generally one-time in nature and have varying contract values. Revenue from technical services decreased \$141,000 from the same period in 2017.

Our share of revenue from our joint venture in China is generated from the metals recovered in the operation of water treatment plants, which is impacted by the amount and price of copper sold. Our share of the total pounds of copper recovered increased by 46% over the same period in 2017. The average price of copper during Q1 2018 was 18% higher than Q1 2017. Our share of revenue from the joint venture increased 72% due to increases in amount of copper sold and average price of copper.

Plant and other operating costs (excluding depreciation)

Total plant and other operating costs (excluding depreciation) in Q1 2018 were \$460,000 compared to \$418,000 in Q1 2017, an increase of \$42,000. The increase is mainly due to the cost to complete the scope of projects required during 2018. Each individual project will require different levels of technical expertise and resources depending on the specific mine conditions and treatment requirements.

Our share of total plant and other operating costs (excluding depreciation) in the joint venture in China for Q1 2018 was \$481,000 compared to \$377,000 in Q1 2017. The 27% increase is due to the 46% increase in copper recovered during the quarter and offset by cost reduction for reagents.

Expenses

In Q1 2018, general and administration expenses were \$369,000 compared to \$495,000 in Q1 2017. The decrease of \$126,000 in general and administration costs were mainly due to lower headcount and reduced rental expenses.

Sales and development costs in Q1 2018 were \$324,000, which is an increase of \$36,000 from Q1 2017. The variance is due to an increase of assay costs and contractor expenses to further advance the Company's technology development.

Depreciation and amortization expenses were \$4,000 in Q1 2018 compared to \$33,000 in Q1 2017. The decrease was due to our mobile pilot plant asset being fully depreciated as at December 31, 2017.

Stock-based compensation in Q1 2018 was of \$55,000 compared to a recovery of \$7,000 in Q1 2017. In 2018, stock-based compensation costs were higher due to stock options granted to directors and employees during Q4 2017 and a higher fair value adjustment of deferred and restricted share units resulting from a higher Company share price.

Other expenses

Net finance costs were \$31,000 during Q1 2018 compared to \$50,000 in Q1 2017. The variance is due to the loan accretion of the convertible loan, as the face value of the loan was accreted until January 6, 2018. The 8% interest bearing loan of \$1.5 million contributes to an accrued interest expense of \$30,000 per quarter.

LIQUIDITY AND CAPITAL RESOURCES

At March 31, 2018, BQE Water had 93,966,672 common shares issued and outstanding (93,966,672 at December 31, 2017), and 6,200,000 stock options outstanding (7,133,333 at December 31, 2017).

As of May 15, 2018, the number of common shares issued and outstanding remain unchanged from March 31, 2018 and the Company has 6,200,000 stock options outstanding.

For the three months ended March 31, 2018, the Company incurred a net loss of \$599,368 (\$574,453 in 2017) and used net cash in operating activities of \$553,301 (\$730,369 in 2017). At March 31, 2018, the Company had a working capital deficit of \$7,395 (positive working capital of \$734,952 at December 31, 2017).

The Company has commitments of \$719,554 until 2022 under operating leases for office and laboratory premises and for office equipment.

As disclosed in note 2(b) of our Condensed Consolidated Interim Financial Statements for the period ended March 31, 2018 and in the "Q1 2018 COMMENTARY AND 2018 OUTLOOK" section of this MD&A, the Company believes that it has sufficient working capital resources to continue current operations for the next 12 months. Beyond this point, we will need to secure new sources of working capital to continue operations. Potential sources of new working capital include new sales projects or non-operational sources such as debt or equity investments.

The continuation of the Company as a going concern is dependent upon its ability to maintain profitable operations. This assumes that the Company is able to successfully obtain financing to fund its working capital needs, continue successful operations at its Raglan and Dexing joint venture operations, maintain or further decrease operating expenses, successfully repatriate annual dividends from its Dexing joint venture, and secure and complete new sales contracts.

Management's current plan is to actively work with the Company's Board to secure sources of funds, including possible equity and debt financing options, while at the same time focus on increasing revenue and exercise careful cost control to sustain operations. If necessary, the Company will further curtail discretionary spending. While the Company has been successful in securing financing in the past, there is uncertainty whether financing will be available in the future on terms acceptable to the Company. Accordingly, there is a material uncertainty that may cast significant doubt upon the Company's ability to continue as a going concern. Our consolidated financial statements do not include adjustment to the recoverability and classification on recorded assets and liabilities and related expenses that might be necessary should the Company be unable to continue as a going concern. If the going concern assumption is not appropriate, material adjustments to our consolidated financial statements could be required.

RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties of the Company:

- a) For the three months ended March 31, 2018 and 2017, the compensation awarded to the Company's key management, which includes the Board of Directors and executive management, are as follows:

| | Mar. 31, 2018 | Mar. 31, 2017 |
|--|----------------|----------------|
| | \$ | \$ |
| Salaries, fees and short-term benefits | 126,211 | 167,445 |
| Share-based payments | 13,288 | 2,349 |
| | <u>139,499</u> | <u>169,794</u> |

Included in the trade payables and accrued liabilities as of March 31, 2018 is \$66,382 (\$12,231 at December 31, 2017) of salaries, management consulting service fees with companies owned by the Company's management, director fees and termination benefits. For the three months ended March 31, 2018, the consulting services received from companies owned by the Company's management amounted to \$39,000 (\$15,000 in 2017).

- b) On July 6, 2016, the Company entered into a secured, 8% per annum interest bearing convertible loan agreement with multiple lenders totaling \$1,500,000. These lenders include certain directors, shareholders, management, and employees of the Company. Details of the convertible loan are described in note 11.
- c) Included in the trade payables and accrued liabilities as of March 31, 2018 is \$96,400 (\$96,400 at December 31, 2017) of contribution of registered capital payable to the Company's joint venture as described in note 8(b).

CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the Company's condensed consolidated interim financial statements in conformity with IFRS requires the Company's management to make judgments, estimates and assumptions about the future events that affect the amounts reported in the condensed consolidated interim financial statements and related notes to the financial statements. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

Estimates and assumptions are continually evaluated and are based on management's experience and other facts and circumstances. Revisions to estimates and the resulting effects on the carrying amounts of the Company's assets and liabilities are accounted for prospectively. The judgments, estimates and assumptions applied in these condensed consolidated interim financial statements, including key sources of estimation uncertainty were the same as those applied in the Company's last annual audited consolidated financial statements for the year ended December 31, 2017.